

Thinking about the 2020 presidential election, do you plan to vote for the Republican Donald Trump or for the Democrat Joe Biden?

|                    | Total      | white      | Latino     | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|--------------------|------------|------------|------------|------------------|------------------|----------------|
| will vote Trump    | 40%        | 46%        | 23%        | -                | 100%             | -              |
| Lean Trump         | 5%         | 5%         | 6%         | -                | -                | 24%            |
| will vote Biden    | 41%        | 36%        | 50%        | 100%             | -                | -              |
| Lean Biden         | 7%         | 5%         | 14%        | -                | -                | 37%            |
| <b>TOTAL TRUMP</b> | <b>45%</b> | <b>51%</b> | <b>29%</b> | <b>-</b>         | <b>100%</b>      | <b>24%</b>     |
| <b>TOTAL BIDEN</b> | <b>48%</b> | <b>42%</b> | <b>64%</b> | <b>100%</b>      | <b>-</b>         | <b>37%</b>     |
| Someone else       | 2%         | 3%         | 2%         | -                | -                | 13%            |
| Undecided          | 5%         | 5%         | 4%         | -                | -                | 26%            |

Thinking about the 2020 election for Senate in Arizona do you plan to vote for the Republican Martha McSally, or for the Democrat Mark Kelly?

|                                  | Total      | white      | Latino     | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|----------------------------------|------------|------------|------------|------------------|------------------|----------------|
| will vote McSally                | 34%        | 39%        | 18%        | 3%               | 75%              | 16%            |
| Lean McSally                     | 8%         | 6%         | 15%        | 2%               | 10%              | 16%            |
| will vote Kelly                  | 38%        | 38%        | 37%        | 83%              | 4%               | 17%            |
| Lean Kelly                       | 9%         | 7%         | 17%        | 9%               | 3%               | 22%            |
| <b>TOTAL MCSALLY</b>             | <b>42%</b> | <b>46%</b> | <b>33%</b> | <b>4%</b>        | <b>84%</b>       | <b>32%</b>     |
| <b>TOTAL KELLY</b>               | <b>47%</b> | <b>45%</b> | <b>54%</b> | <b>91%</b>       | <b>7%</b>        | <b>39%</b>     |
| Someone else                     | 3%         | 3%         | 2%         | 1%               | 2%               | 9%             |
| Undecided                        | 7%         | 6%         | 10%        | 3%               | 6%               | 20%            |
| I do not plan to vote for Senate | 1%         | *%         | *%         | 1%               | *%               | -              |

Education Reform Now Advocacy Arizona Poll – September/October 2020

If President Trump nominates someone to replace Justice Ginsburg, and the Senate votes on the nominee, will that make you more likely to support Trump or more likely to support Biden in the presidential election?

|  | Total      | white      | Latino     | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|--|------------|------------|------------|------------------|------------------|----------------|
| Much more likely to support Trump      | 31%        | 34%        | 19%        | *%               | 74%              | 5%             |
| Somewhat more likely to support Trump  | 6%         | 6%         | 8%         | 1%               | 6%               | 16%            |
| Much more likely to support Biden      | 35%        | 32%        | 44%        | 75%              | 1%               | 25%            |
| Somewhat more likely to support Biden  | 6%         | 4%         | 14%        | 7%               | *%               | 17%            |
| <b>TOTAL MORE LIKELY SUPPORT TRUMP</b> | <b>37%</b> | <b>40%</b> | <b>27%</b> | <b>2%</b>        | <b>80%</b>       | <b>21%</b>     |
| <b>TOTAL MORE LIKELY SUPPORT BIDEN</b> | <b>42%</b> | <b>36%</b> | <b>57%</b> | <b>82%</b>       | <b>1%</b>        | <b>42%</b>     |
| will have no impact on my vote         | 22%        | 24%        | 16%        | 17%              | 19%              | 37%            |

If President Trump nominates someone to replace Justice Ginsburg, and the Senate votes on the nominee, will that make you more likely to support Mark Kelly or support Martha McSally in the senate election?

|  | Total      | white      | Latino     | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|--|------------|------------|------------|------------------|------------------|----------------|
| Much more likely to support Martha McSally     | 28%        | 31%        | 17%        | *%               | 63%              | 10%            |
| Somewhat more likely to support Martha McSally | 7%         | 6%         | 10%        | 2%               | 11%              | 9%             |
| Much more likely to support Mark Kelly         | 35%        | 32%        | 41%        | 73%              | 3%               | 21%            |
| Somewhat more likely to support Mark Kelly     | 7%         | 6%         | 11%        | 6%               | 3%               | 16%            |
| <b>TOTAL MORE LIKELY SUPPORT MCSALLY</b>       | <b>34%</b> | <b>37%</b> | <b>27%</b> | <b>2%</b>        | <b>73%</b>       | <b>20%</b>     |
| <b>TOTAL MORE LIKELY SUPPORT KELLY</b>         | <b>42%</b> | <b>38%</b> | <b>52%</b> | <b>79%</b>       | <b>6%</b>        | <b>38%</b>     |
| will have no impact on my vote                 | 24%        | 26%        | 21%        | 19%              | 21%              | 43%            |

which candidate, Donald J. Trump or Joe Biden, do you trust to do a better job on education?

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 49%   | 44%   | 62%    | 95%              | 3%               | 45%            |
| Donald Trump    | 37%   | 41%   | 24%    | 1%               | 85%              | 10%            |
| Both / the same | 7%    | 7%    | 7%     | 1%               | 6%               | 19%            |
| Neither of them | 8%    | 8%    | 6%     | 2%               | 6%               | 25%            |

who do you trust to do a better job handling each of the following education issues:  
Adequately funding public schools

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 44%   | 41%   | 53%    | 90%              | 4%               | 33%            |
| Donald Trump    | 32%   | 35%   | 24%    | 3%               | 69%              | 15%            |
| Both / the same | 13%   | 13%   | 13%    | 4%               | 18%              | 22%            |
| Neither of them | 10%   | 12%   | 10%    | 3%               | 9%               | 31%            |

who do you trust to do a better job handling each of the following education issues:  
Directing extra funding to schools and students that need it most

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 45%   | 42%   | 54%    | 90%              | 4%               | 36%            |
| Donald Trump    | 32%   | 34%   | 27%    | 2%               | 71%              | 13%            |
| Both / the same | 13%   | 14%   | 10%    | 4%               | 17%              | 25%            |
| Neither of them | 9%    | 10%   | 9%     | 3%               | 8%               | 25%            |

who do you trust to do a better job handling each of the following education issues:  
Investing in what works

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 41%   | 36%   | 53%    | 88%              | 2%               | 25%            |
| Donald Trump    | 40%   | 44%   | 28%    | 4%               | 84%              | 22%            |
| Both / the same | 11%   | 11%   | 12%    | 6%               | 8%               | 28%            |
| Neither of them | 8%    | 9%    | 7%     | 3%               | 6%               | 25%            |

who do you trust to do a better job handling each of the following education issues:  
Increasing teacher salaries

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 46%   | 41%   | 55%    | 89%              | 7%               | 37%            |
| Donald Trump    | 29%   | 32%   | 20%    | 1%               | 66%              | 10%            |
| Both / the same | 10%   | 9%    | 14%    | 4%               | 12%              | 18%            |
| Neither of them | 15%   | 18%   | 12%    | 7%               | 16%              | 34%            |

who do you trust to do a better job handling each of the following education issues:  
Paying bonuses to teachers who work in high-need schools and subjects

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 41%   | 38%   | 47%    | 82%              | 5%               | 31%            |
| Donald Trump    | 29%   | 32%   | 22%    | 1%               | 65%              | 14%            |
| Both / the same | 12%   | 12%   | 14%    | 8%               | 14%              | 16%            |
| Neither of them | 17%   | 18%   | 17%    | 9%               | 16%              | 39%            |

who do you trust to do a better job handling each of the following education issues:  
Recruiting and supporting teachers of color

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 47%   | 45%   | 52%    | 89%              | 8%               | 41%            |
| Donald Trump    | 30%   | 33%   | 22%    | 2%               | 68%              | 9%             |
| Both / the same | 12%   | 10%   | 13%    | 5%               | 14%              | 20%            |
| Neither of them | 11%   | 12%   | 13%    | 4%               | 10%              | 30%            |

who do you trust to do a better job handling each of the following education issues:  
Investing in innovation

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 40%   | 35%   | 51%    | 84%              | 3%               | 24%            |
| Donald Trump    | 40%   | 44%   | 31%    | 5%               | 84%              | 26%            |
| Both / the same | 9%    | 8%    | 11%    | 7%               | 7%               | 17%            |
| Neither of them | 10%   | 12%   | 7%     | 4%               | 6%               | 33%            |

who do you trust to do a better job handling each of the following education issues:  
Closing opportunity gaps

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 43%   | 39%   | 51%    | 86%              | 3%               | 36%            |
| Donald Trump    | 35%   | 37%   | 26%    | 6%               | 74%              | 12%            |
| Both / the same | 9%    | 9%    | 7%     | 3%               | 11%              | 15%            |
| Neither of them | 14%   | 15%   | 16%    | 5%               | 12%              | 38%            |

who do you trust to do a better job handling each of the following education issues:  
Advocating for change in low-performing schools

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 44%   | 40%   | 53%    | 88%              | 4%               | 35%            |
| Donald Trump    | 35%   | 37%   | 25%    | 3%               | 77%              | 13%            |
| Both / the same | 10%   | 10%   | 12%    | 4%               | 11%              | 21%            |
| Neither of them | 11%   | 12%   | 10%    | 6%               | 8%               | 30%            |

who do you trust to do a better job handling each of the following education issues:  
Upholding high academic standards for all students

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 42%   | 38%   | 51%    | 85%              | 3%               | 31%            |
| Donald Trump    | 35%   | 39%   | 25%    | 2%               | 80%              | 11%            |
| Both / the same | 13%   | 12%   | 14%    | 6%               | 10%              | 34%            |
| Neither of them | 10%   | 10%   | 10%    | 7%               | 6%               | 25%            |

who do you trust to do a better job handling each of the following education issues:  
Supporting rigorous assessments of student success

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 40%   | 36%   | 47%    | 82%              | 3%               | 27%            |
| Donald Trump    | 33%   | 36%   | 26%    | 2%               | 73%              | 16%            |
| Both / the same | 12%   | 12%   | 14%    | 7%               | 13%              | 20%            |
| Neither of them | 15%   | 16%   | 13%    | 8%               | 11%              | 37%            |

who do you trust to do a better job handling each of the following education issues:  
Providing parents with a range of public-school choices, including public charter schools, career academies, and magnet schools

|                 | Total | white | Latino | Certain Biden | Certain Trump | Lean/Undec |
|-----------------|-------|-------|--------|---------------|---------------|------------|
| Joe Biden       | 40%   | 36%   | 51%    | 82%           | 2%            | 29%        |
| Donald Trump    | 40%   | 45%   | 28%    | 7%            | 83%           | 19%        |
| Both / the same | 9%    | 8%    | 10%    | 5%            | 8%            | 21%        |
| Neither of them | 11%   | 11%   | 11%    | 6%            | 6%            | 30%        |

who do you trust to do a better job handling each of the following education issues:  
Expanding preschool and early childhood education

|                 | Total | white | Latino | Certain Biden | Certain Trump | Lean/Undec |
|-----------------|-------|-------|--------|---------------|---------------|------------|
| Joe Biden       | 48%   | 44%   | 57%    | 90%           | 8%            | 39%        |
| Donald Trump    | 30%   | 33%   | 23%    | 2%            | 68%           | 11%        |
| Both / the same | 10%   | 10%   | 9%     | 3%            | 14%           | 18%        |
| Neither of them | 12%   | 13%   | 11%    | 5%            | 9%            | 32%        |

who do you trust to do a better job handling each of the following education issues:  
Making college more affordable

|                 | Total | white | Latino | Certain Biden | Certain Trump | Lean/Undec |
|-----------------|-------|-------|--------|---------------|---------------|------------|
| Joe Biden       | 47%   | 43%   | 55%    | 89%           | 10%           | 37%        |
| Donald Trump    | 30%   | 32%   | 22%    | 1%            | 68%           | 10%        |
| Both / the same | 9%    | 9%    | 10%    | 4%            | 10%           | 20%        |
| Neither of them | 14%   | 15%   | 13%    | 6%            | 13%           | 33%        |

who do you trust to do a better job handling each of the following education issues:  
Improving teacher preparation

|                 | Total | white | Latino | Certain Biden | Certain Trump | Lean/Undec |
|-----------------|-------|-------|--------|---------------|---------------|------------|
| Joe Biden       | 44%   | 40%   | 54%    | 88%           | 3%            | 36%        |
| Donald Trump    | 31%   | 34%   | 21%    | 2%            | 70%           | 11%        |
| Both / the same | 10%   | 10%   | 13%    | 5%            | 14%           | 12%        |
| Neither of them | 15%   | 17%   | 12%    | 5%            | 13%           | 41%        |

who do you trust to do a better job handling each of the following education issues:  
Putting kids first by standing up to special interests

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 42%   | 37%   | 53%    | 86%              | 2%               | 31%            |
| Donald Trump    | 34%   | 37%   | 26%    | 1%               | 78%              | 13%            |
| Both / the same | 11%   | 11%   | 11%    | 5%               | 11%              | 24%            |
| Neither of them | 13%   | 14%   | 10%    | 8%               | 9%               | 33%            |

who do you trust to do a better job handling each of the following education issues:  
Keeping students safe

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 44%   | 40%   | 53%    | 89%              | 2%               | 35%            |
| Donald Trump    | 35%   | 38%   | 27%    | 2%               | 79%              | 16%            |
| Both / the same | 11%   | 12%   | 9%     | 3%               | 15%              | 23%            |
| Neither of them | 9%    | 10%   | 10%    | 6%               | 4%               | 27%            |

who do you trust to do a better job handling each of the following education issues:  
Managing the impact of COVID-19 on remote instruction and school re-openings

|                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|-----------------|-------|-------|--------|------------------|------------------|----------------|
| Joe Biden       | 47%   | 43%   | 57%    | 93%              | 5%               | 39%            |
| Donald Trump    | 34%   | 37%   | 27%    | 1%               | 75%              | 17%            |
| Both / the same | 9%    | 10%   | 10%    | 5%               | 11%              | 17%            |
| Neither of them | 9%    | 11%   | 6%     | 1%               | 9%               | 27%            |

If President Trump is re-elected should he keep or replace Secretary of Education Betsy DeVos?

|  | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|--|-------|-------|--------|------------------|------------------|----------------|
| DeVos should stay on as the Secretary of Education | 41%   | 39%   | 43%    | 29%              | 54%              | 40%            |
| Trump should get a new Secretary of Education      | 59%   | 61%   | 57%    | 71%              | 46%              | 60%            |

Education Reform Now Advocacy Arizona Poll – September/October 2020

Because of coronavirus, some school districts have continued with online teaching, while some have returned to the classroom. Regardless of how students are learning this year, do you think we should continue with end of year testing in the Spring of 2021 for public K-12 schools in Arizona?

|                                 | Total | white | Latino | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|---------------------------------|-------|-------|--------|------------------|------------------|----------------|
| Yes, testing should continue    | 67%   | 66%   | 66%    | 70%              | 67%              | 60%            |
| No, testing should not continue | 21%   | 20%   | 22%    | 17%              | 20%              | 28%            |
| Don't know                      | 12%   | 14%   | 11%    | 12%              | 13%              | 12%            |

Please indicate how much you support the following positions on charter school: Expanding access to public charter schools, but increasing tougher accountability rules in place to make sure charter schools are putting students' needs first.

|                      | Total      | white      | Latino     | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|----------------------|------------|------------|------------|------------------|------------------|----------------|
| Strongly support     | 42%        | 41%        | 47%        | 42%              | 49%              | 26%            |
| Somewhat support     | 31%        | 31%        | 29%        | 27%              | 31%              | 39%            |
| Somewhat oppose      | 7%         | 6%         | 7%         | 7%               | 6%               | 8%             |
| Strongly oppose      | 7%         | 8%         | 6%         | 11%              | 3%               | 8%             |
| <b>TOTAL SUPPORT</b> | <b>73%</b> | <b>72%</b> | <b>76%</b> | <b>69%</b>       | <b>80%</b>       | <b>65%</b>     |
| <b>TOTAL OPPOSE</b>  | <b>14%</b> | <b>14%</b> | <b>13%</b> | <b>18%</b>       | <b>9%</b>        | <b>16%</b>     |
| Don't know           | 13%        | 14%        | 11%        | 13%              | 11%              | 19%            |

Please indicate how much you support the following positions on charter school: Expand access to public charter schools, but ban for-profit charter schools so we know our tax dollars are going to our students.

|                      | Total      | white      | Latino     | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|----------------------|------------|------------|------------|------------------|------------------|----------------|
| Strongly support     | 36%        | 34%        | 41%        | 39%              | 38%              | 25%            |
| Somewhat support     | 29%        | 30%        | 31%        | 28%              | 28%              | 32%            |
| Somewhat oppose      | 11%        | 11%        | 11%        | 9%               | 12%              | 13%            |
| Strongly oppose      | 8%         | 9%         | 5%         | 9%               | 5%               | 10%            |
| <b>TOTAL SUPPORT</b> | <b>65%</b> | <b>64%</b> | <b>72%</b> | <b>68%</b>       | <b>67%</b>       | <b>56%</b>     |
| <b>TOTAL OPPOSE</b>  | <b>19%</b> | <b>19%</b> | <b>16%</b> | <b>19%</b>       | <b>17%</b>       | <b>24%</b>     |
| Don't know           | 16%        | 16%        | 12%        | 14%              | 16%              | 20%            |



Education Reform Now Advocacy Arizona Poll – September/October 2020

Please indicate how much you support the following positions on charter school: Expanding access to more options within the public-school system, including magnet schools, career academies, and public charter schools.

|                      | Total      | white      | Latino     | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|----------------------|------------|------------|------------|------------------|------------------|----------------|
| Strongly support     | 40%        | 39%        | 41%        | 43%              | 45%              | 24%            |
| Somewhat support     | 34%        | 33%        | 36%        | 27%              | 35%              | 45%            |
| Somewhat oppose      | 8%         | 8%         | 9%         | 7%               | 8%               | 12%            |
| Strongly oppose      | 5%         | 5%         | 6%         | 9%               | 2%               | 4%             |
| <b>TOTAL SUPPORT</b> | <b>74%</b> | <b>72%</b> | <b>77%</b> | <b>70%</b>       | <b>80%</b>       | <b>69%</b>     |
| <b>TOTAL OPPOSE</b>  | <b>13%</b> | <b>13%</b> | <b>14%</b> | <b>16%</b>       | <b>9%</b>        | <b>16%</b>     |
| Don't know           | 13%        | 15%        | 9%         | 14%              | 11%              | 15%            |

If your state ends up having both mail-in voting and in-person voting options in November, which do you plan to use to vote this November:

|  | Total      | white      | Latino     | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|--|------------|------------|------------|------------------|------------------|----------------|
| I plan to vote by mail,<br>using USPS mail delivery                      | 48%        | 49%        | 40%        | 56%              | 41%              | 48%            |
| I plan to vote by mail,<br>using an official ballot<br>drop box location | 20%        | 21%        | 20%        | 24%              | 20%              | 14%            |
| I plan to vote in-person<br>during early voting                          | 13%        | 10%        | 23%        | 11%              | 14%              | 17%            |
| I plan to vote in-person<br>on election day                              | 18%        | 19%        | 18%        | 9%               | 26%              | 18%            |
| <b>TOTAL VOTE-BY-MAIL</b>  | <b>69%</b> | <b>70%</b> | <b>59%</b> | <b>80%</b>       | <b>60%</b>       | <b>62%</b>     |
| <b>TOTAL IN-PERSON</b>   | <b>31%</b> | <b>29%</b> | <b>41%</b> | <b>20%</b>       | <b>40%</b>       | <b>35%</b>     |
| I am not going to vote in<br>November                                    | 1%         | 1%         | -          | -                | -                | 3%             |

Education Reform Now Advocacy Arizona Poll – September/October 2020

Ballot drop boxes are an alternative to putting your absentee ballot in the mail or dropping them off at polling locations. Drop boxes are used by voters who like that they are in convenient locations in their community. County elections officials pick the ballots up directly, without ever having to use the post office, and take the ballots back to the elections department to be counted. Do you think ballot drop boxes are good idea or bad idea as a way to submit your ballot?

|                        | Total      | white      | Latino     | Certain<br>Biden | Certain<br>Trump | Lean/<br>Undec |
|------------------------|------------|------------|------------|------------------|------------------|----------------|
| Very good idea         | 39%        | 38%        | 44%        | 49%              | 34%              | 29%            |
| Good idea              | 43%        | 45%        | 41%        | 41%              | 40%              | 57%            |
| Bad idea               | 13%        | 13%        | 12%        | 8%               | 18%              | 12%            |
| Very bad idea          | 5%         | 5%         | 3%         | 2%               | 8%               | 2%             |
| <b>TOTAL GOOD IDEA</b> | <b>82%</b> | <b>82%</b> | <b>85%</b> | <b>90%</b>       | <b>73%</b>       | <b>86%</b>     |
| <b>TOTAL BAD IDEA</b>  | <b>18%</b> | <b>18%</b> | <b>15%</b> | <b>10%</b>       | <b>27%</b>       | <b>14%</b>     |